



# CHINA MACHINERY DIRECTORY 2018

**Access a wealth of valuable information on thousands of companies instantly with the China Machinery Directory! This Directory is the definitive guide to thousands of Manufacturers and traders!**

**T**he market potential of the Chinese machinery sector is enormous and business opportunities abound. However, unravelling the maze of who's who, and who does what is a daunting task. Here's the solution you've been looking for! **The China Machinery Directory** has been thoroughly researched, to bring you a completely up-to-date guide to China's ever-changing machinery industry. Essential for those doing business throughout China, this directory is the most comprehensive publication covering the machinery companies. **The Directory** is unique in that it will keep you in touch with the latest knowledge of the entire machinery industries across the whole of China.

If you need to source from, or sell to China, **the new China Machinery Directory** will provide you with thousands of fresh

business contacts – and help you keep track of old ones – quickly and easily. **This one directory** covers the entire machinery industry sector in China.

**Entries typically provide:** company name; address; telephone, telex and fax numbers; names of senior management and board members, including senior executives; description of business activities; brand names and trademarks; and subsidiaries and associates.

**This Directory** will be useful in businesses that deal specifically with companies in the machinery industries.

Whether you are a product manager, in charge of marketing or simply interested to remain in touch with the latest developments in the machinery industry, **this Directory** will save you time and effort in finding the up-to-date information you need.

#### **The China Machinery Directory will enable you to:**

- |   |   |
|---|---|
| * <b>Profile</b> a market;                  | * <b>Make</b> vital contacts;   |
| * <b>Build</b> new business prospects;      | * <b>Save</b> the time, money and effort of doing your own research;            |
| * <b>Pinpoint</b> key executives;           | * <b>Identify</b> alternative suppliers and manufacturers;                      |
| * <b>Generate</b> new customers;            | * <b>Source</b> up-to-date company information;                                 |
| * <b>Discover</b> who your competitors are; | * <b>Access</b> a wealth of quality information on companies and key personnel. |

#### **6 Great Reasons to order your copy of the China Machinery Directory:**

1. **Save time:** no need to search the Internet, all the information you need is in one handy guide;
2. **Save money:** by using a resourceful book that details all your business contacts activities;
3. **Gain an understanding of the key players in this increasingly dominant market:** quickly and easily;
4. **Source the right trader/producer:** by identifying products quickly;
5. **Discover new business leads:** and grow your business;
6. **Update your contact list:** from the most reliable source in the industry.

#### **Look at the information you'll get in the China Machinery Directory:**

- |                            |  |                                 |
|----------------------------|--|---------------------------------|
| a) address;                | d) names of senior management and board members; | g) subsidiaries and associates; |
| b) telephone, fax numbers; | e) senior executives;                            | h) number of employees;         |
| c) email, website;         | f) description of business activities;           | i) and more.                    |

**Why wait?** If you're are buying or selling to China, or wishing to do so, this directory is essential for you. Where else will you find such a broad depth of both key contact and production information for the Chinese machinery industry in one handy reference source!

**Invest in your edition today!**

**Book, PDF & CD-ROM Edition: US\$250.00 including delivery. ISBN: 978-1-925109-00-9**



# ORDER FORM

To purchase your edition of **the China Machinery Directory 2018** please fill out this Order Form and return it to:

**Asia Pacific InfoServ Pty Ltd**  
GPO BOX 2987  
Sydney 2001  
Australia  
Tel: 61 2 4934 6290  
Fax: 61 2 4934 3692  
E-mail: [admin@datakom.biz](mailto:admin@datakom.biz)  
Website: [www.api-china.biz](http://www.api-china.biz)

Please send \_\_\_\_\_ edition/s of **the China Machinery Directory 2018**

Qty	Title	Price
	Book Edition	US\$250.00 including delivery
	CD-Rom Edition	US\$250.00 including delivery
	Book & CD-Rom Editions	US\$400.00 including delivery
	PDF Edition by e-mail	US\$250.00 including delivery

*\* Price includes insured air delivery*

#### PAYMENT OPTIONS:

1. A cheque for US\$ \_\_\_\_\_ payable to Asia Pacific InfoServ is enclosed

2. A Bank Transfer for US\$ \_\_\_\_\_ has been made to your account

Australia & New Zealand (ANZ) Banking Group  
Newcastle West Branch, Newcastle 2300 Australia  
Account Name: Asia Pacific InfoServ Pty Ltd  
Bank BSB: 012780  
Company Account No: 4952-98709  
Swiftcode: ANZB AU 3M

3. **Visa, Amex or Master Card** facilities are available

Card Holder Name: \_\_\_\_\_

Credit Card Number: \_\_\_\_\_

Expiry Date: \_\_\_\_\_

Card Holder Signature: \_\_\_\_\_

4.  Please send a Pro-Forma Invoice

5. Order online at [www.api-china.biz](http://www.api-china.biz)

#### PLEASE SEND TO:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_